



BESPOKE PLUS

"If your work speaks for itself, don't interrupt."

OSOT in Niagara Falls

OSOT'S ANNUAL CONFERENCE

Each year, OSOT hosts Ontario's largest gathering of occupational therapists, and the second-largest gathering in Canada. The conference attracts over 275 participants for 2 days of unsurpassed professional development and networking opportunities.



OSOT's 2011 Annual Conference will be held **September 23–24** at the new, state-of-the-art **SCOTIABANK CONVENTION CENTRE in NIAGARA FALLS, ONTARIO.**

Participate as an exhibitor and/or become a conference sponsor, and you'll meet and speak directly with Ontario's occupational therapists.....the professionals empowered to make purchasing decisions and communicate vendor options to their clients and employing organizations.

OSOT's annual conference positions you to promote your products and services while establishing your organization as a key supporter of Ontario occupational therapists' community.

VARILITE® You Tube

Varilite has posted a super video on the ICON Back system on their You Tube channel. This ICON™ Back Installation and product overview video represents another first for VARILITE® and takes viewers through basic installation, adjustments, etc. Links to the video are embedded throughout the VARILITE® website and can be found at this url: <http://www.youtube.com/VARILITEseating>.



REE in Vancouver

The 17th Annual Rehab Equipment Expo was held September 13th, 2011 at the Seaforth Armouries 8:00 AM - 4:00 PM at 1650 Burrard St. Vancouver. I am sure their *"aims to give clinicians and consumers in the community and health facilities access to information needed to make educated decisions regarding the purchase of home medical equipment"*

was met as we had a steady flow of folks from all walks of life checking out our offerings. The educational opportunities had a bit of twist this year whereby experts in their field were available to answer questions. Each person was designated a table for one hour and they were there to answer questions related to their area of expertise. The resource schedule included the following:

Managing Shoulder Pain - Sarah Rowe
 Education Resources and Options - Robyn Littleford
 Sleep Surface Selection - Kim VanWyk
 MSI Prevention - Steve Weston
 Custom Seating when is it needed? - David Cooper
 Diet and Nutrition - Gita Joshi
 Pressure Management and Comfort - Sheila Buck
 Consumer Perspective - Walt Lawrence
 Sexual Health - Lesley Houle
 The Science of Seating - Darren Hammond
 Seating/Power Mobility - Cathy Husken/Cheryl Sheffield
 Alternate & Augmentative Comm. - Anne MacCallum
 ALS/Progressive NM Disorders - Eva Cham/ Gwyneth Moe
 Active Living Choices - Jan Vetter
 Vocational Opportunities - Janet Finlayson
 Adult prevention pressure wounds - Guylaine Desharnais
 In addition, there was a Funding Panel and service folks from BC Personal Support Networks - EATI, Crime Victim Assistance Program, ICBC, Link Up, Min. of Children & Family Development, Min. of Housing & Social Development, NIHB, Pacific Blue Cross, and Worksafe BC.



Harley Hotchkiss

On June 22, 2011 we lost Harley Hotchkiss, a person that I remember as soft spoken, accept the job for the right reasons, and get it done member of the Alberta Man in Motion Committee.



Wikipedia's reads, "**Harley Norman Hotchkiss**, [CC](#), [AOE](#) (July 12, 1927 – June 22, 2011) was a Canadian business and community leader who was best known for his contributions to health and sports development in Canada. He was one of the original owners that brought the [National Hockey League's Atlanta Flames](#) to Calgary in 1980 and remained a team owner until shortly before his death. He served as chairman of the board of the [National Hockey League](#) between 1995 and 2007, and was inducted into the [Hockey Hall of Fame](#) as a builder in 2006.

A graduate of [Michigan State University](#) in 1951 and a [geologist](#) by trade, Hotchkiss moved to Calgary in 1951 and began a long career in the oil and gas industry. He served as president of Alcon Petroleum into the 1960s, and started up his own companies, including Sabre Petroleum with long-time business partners [Byron](#) and [Doc Seaman](#). His peers remembered him as an "icon" in the industry.^[1]

A noted philanthropist, the [University of Calgary's](#) Hotchkiss Brain Institute is named in honour of his contributions.^[2] He also supported [Hockey Canada](#), investing in the growth of the sport across the country.^[3] He was named an Officer of the [Order of Canada](#) in 1997, elevated to Companion in 2009, and named to the [Alberta Order of Excellence](#) in 1998.^{[4][5]}

In 2009, Harley Hotchkiss along with Paul Grescoe wrote a memoir titled "Hat Trick - A Life in the Hockey Rink, Oil Patch and Community".

I am honored to have had the opportunity to work with Harley on the Alberta portion of the Man in Motion World Tour and have in my possession a hand written note which he was famous for; he was most aware of everyone's contribution and readily recognized that whether the person's last name was McDonald, Gilmour, Nieuwendyk, Roberts, Fleury or Pryakhin, Murzyn, or

Sabourin! As another good friend H. Boots Cooper would say, "he was good people, and we need a lot more of him!"

RAMQ

In Quebec, any person insured by the Regie de l'assurance maladie du Quebec (RAMQ) who has a physical requirement for an insured device (ie: wheelchair) must seek a prescription from an orthopaedist, a physiatrist, a neurologist, a neurosurgeon, a rheumatologist or a geriatrician, or by a general practitioner or paediatrician who holds specific privileges for that purpose in a hospital or rehabilitation centre. Insured devices and services must be provided by a facility or laboratory that is accredited by the RAMQ. The service is usually through regional rehabilitation centers.

Every four years or so RAMQ puts out a tender, only in French, that allows companies (manufacturers and distributors) to bid for the right to have their product on the approved product listing. The process is cumbersome, arduous, and extremely bureaucratic waited heavily in favour of large companies and RAMQ, including performance bonds in the thousands of dollars.

The tender document (354 pages) is available only in French and is due September 27th.

Bits and Bytes

- 49 OSOT Conference Sept. 23-24, Niagara Falls, ON;
- 49 Ottawa, ON Trip Sept. 29-30;
- 49 St. Catharine's, ON trip October 7;
- 49 CPA Chari Leader Event Oct 26 Ottawa, ON;
- 49 Medtrade 2011 Oct 25-27, Atlanta, GA;
- 49 Alberta Rehab 2011 Nov. 4-5, Edmonton, AB;
- 49 SHHC Innovation Show Nov 14-15, Toronto, ON;
- 49 SHHC Innovation Show Nov 29, Calgary, AB.

BESPOKE PLUS helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Frog Legs, Schwalbe, Sun, MBL, Natural Fit, Blax, and other great products.

Please give us a call or contact the editor, Reg McClellan, if you have something that you think we should expound on.