



The International Seating Symposium (ISS) will be hosted by the University of Pittsburgh March 3-5, 2011 at the Gaylord Opryland Hotel & Convention Center in Nashville, TN.

It will include scientific and clinical papers, research forums, in-depth workshops, panel sessions, and extensive exhibit halls. Presentations will address the wheeled mobility and seating challenges and solutions for people with disabilities across the lifespan and conditions such as neuromuscular disorders, spinal cord injury and diseases of the spinal cord, orthopedic and systemic conditions, obesity, & polytrauma.

VARILITE® will be at booth #623



Ki Mobility, second biggest booth at this show, will be at #101



Outlet Closed March 3-4, 2011

For the first time we have ran into a scheduling conflict with ISS that will result in closing the Outlet Store in Ottawa on March 3-4, 2011. There will be no shipping on those two days and merchandise being received will be collected by our neighbors at Harley Davidson. We will be responding immediately to text and email messages Chantal 9@49Bespoke.com and Reg 4@49Bespoke.com. If there are product related questions on those two days that require immediate attention, please contact customer service at **VARILITE®** 1-800-827-4548, **Ki Mobility** 1-800-981-1540 **RGK** 011-44-15436-70077 or **KENDA** 1-614-729-7894.

Spinergy Wheels

We get a number of calls weekly on the different wheel offerings we have in stock. It is a pleasure to relay that there are an enormous number of good quality wheels available on the market today and the end user is being well served whether they want to have a metal spoke wheel, billeted, carbon fibre, composite, magnesium, aluminum spoke, PBO, etc. Our most popular wheel today is made by Spinergy. They offer the following:

L=Spox Everyday 18 Spokes with 1.8" bearing or 2.3" (X2) bearing spacing
 LX=Lite Extreme 12 Bigger Spokes with 1.8" bearing or 2.3" (X2) bearing spacing
 SL=Spox Sport Use 24 Spokes with 2.3" bearing spacing
 SLX=Sport Lite Extreme 18 or 24 Bigger Spokes with 2.3" bearing spacing

The LX and SLX spoke colors are shown on the right; currently, L and SL spoke colors are limited to the group of five on the left of this image.



Spinergy uses Fibre Spokes, a revolutionary technology for stronger, lighter, and faster wheels. Every spoke has over 30,000 strands of polyphenylene bensobisoxazole (PBO) fibre, delivering 3-times the strength of stainless steel at just half the weight. The PBO fibre strands are encased in a chemical resistant, water/UV proof composite offered in a variety of colors. The outcome is a flexible spoke with incredible strength that will absorb impact more efficiently while staying in true. These patented PBO spokes are lighter than traditional steel spokes which results in less rotational weight and a faster responding wheel delivering a wheel that is lighter, stronger, and faster.

All the Spinergy hubs can be seen on our web site at www.49bespoke.com by clicking on products, specials, and scroll down. Spinergy's site at www.Spinergy.com is chalked full of information and you can go to www.flexrim.com to get information on the revolutionary FlexRim that Spinergy, Inc. launched with the Light Extreme ("LX") wheel in 2009. It has an ergonomic hand rim which consists of a durable high friction rubber surface that spans the gap between the aluminum push rim and the wheel rim, allowing the hand rim to flex inward when the user needs to get through a narrow space.

Axles

Years ago most chairs were using a 7/16 inch axle and it was usually a low grade steel. Many users had problems with them experiencing breakage by simply jumping off a curb, something that the engineers of the time did not take into account perhaps because of the perception they had of the end users abilities and activities. Today, most wheelchair



The Little Wave width adjustable will be shown at the upcoming ISS event in Nashville, TN. This will be a product option on the Tsunami Little Wave order form currently in development for the Canadian market, but will still include as part of the Little Wave product package an offering of an optional growth package. It will come in at \$950.00 Canadian and the dealer will receive the following: New frame (color may be changed), Resized back frame, footrest, back bar, and other parts needed to achieve growth.

More in the March Issue of Bespoke Plus!

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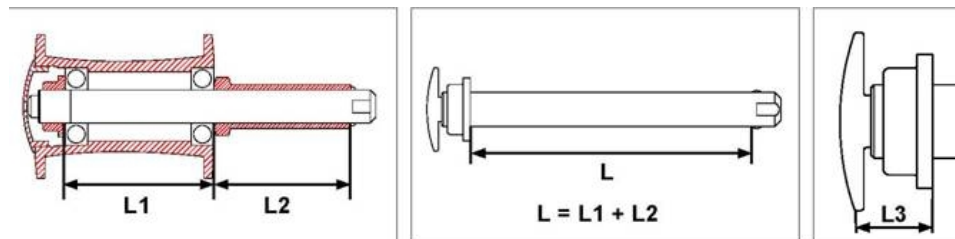
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www.Varilite.ca
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manufacturers use 12 mm, ½ inch, and even 5/8 inch axles. Those axles are often made of hardened stainless steel and are incredibly durable.

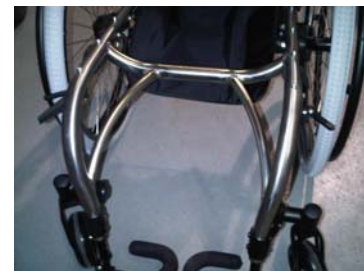
With end users getting more and more technologically savvy and seeking better wheels, the question always comes up as to the size and type of axle needed to go with the new wheels and their chair. For us, we ask for the following information to determine the length of axle required. We ask the end user to take the bearing spacing of the hub that they are going to be using and add the length of the camber bar insert or axle plate insert. Then, measure the axle from the thread to the ball bearing and we should be good to go.



Laugh & Learn with Kit Grant

I enjoy getting the monthly newsletter from Kit Grant, a speaker that many of you may have heard at one of the Shoppers Home Health Care or MEDiChair shows. This month he quoted Henry Ford, "I'm looking for a lot of men with an infinite capacity for not knowing what can't be done."

He goes on to say, "If you surround yourself with (maybe) and (possibly) people you will probably explore many more opportunities than you would if you hung out with (no), (why bother)?" or (It'll never work) people. Even some automatically (yes) people never look beyond what's already here. Take some risks in attempting new, (what might be) things and see what happens. I'll bet Apple Computer is full of these folks who are reluctant to say something can't be done. We can thank people like Henry Ford or we'd still all be riding horses."



I am proud to say that when you are talking wheelchair development the engineers that we are involved with at Ki Mobility and RGK are just that way; find out what the end user wants and needs and build it! Who says an open frame chair cannot be built to use flip up footrests? Check out Kit's web site at: www.kitgrant.com.

Bits and Bytes

- Seating and Mobility by SATO and Sheila Buck Feb 25-26, 2011, Calgary, AB;
- International Seating Symposium (ISS) March 3-5, 2011, Nashville, TN;
- Prairie Seating Workshop and Trade Show April 4-5, 2011 Winnipeg, MB;
- Rolling Rampage now on April 14, 2011 at Parliament Hill in Ottawa, ON;
- 10th Superior Seating & Mobility Conference April 15-16, 2001 Thunder Bay, On;
- CSMC May 17-19, 2011 in Toronto, ON;
- People in Motion Show June 3-4, 2011 Exhibition Place Toronto, ON.

BESPOKE PLUS helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Frog Legs, Schwalbe, Sun, MBL, Natural Fit, Blax, and other great products. **Please give us a call if you have something that you think we should be expounding on in this newsletter, or if we are not performing at the standard you deserve!**