

BESPOKE PLUS

"If your work speaks for itself, don't interrupt!"



The 26th ISS is held at the Westin Bayshore in Vancouver, BC March 10-13

This edition of the International Seating Symposium (ISS) will address current and future developments in the areas of seating, positioning, and mobility. Topic areas include service delivery, product development, research and evaluation. The format for the symposium will include plenary, poster, instructional and paper sessions.

We look forward to meeting you at the VARILITE® Booth 28 and 29 or booth 81 and 82 with Ki Mobility!

See the new Tsunami rigid chairs, the Icon™ Back Series and all of the other offerings from these two great companies!



VARILITE® ICON™ is Here

For many wheelchair users, a solid back system is essential for proper positioning. It supports the spine and positions the pelvis. Lateral supports of the back system keep the user stable. The back system provides a mounting structure for headrests, thoracic supports, chest harnesses and hip belts. Pads, blocks or other positioning accessories that attach to the back help accommodate kyphosis, scoliosis, abnormal tone and other conditions.



Built with everyone in mind, the user, care giver, clinician and technician, the **Icon™** Back System is now available. It will provide the best solution for those who demand fast installation, adjustment versatility, and simple operation. The **Icon™** Back is offered in a Low, Mid, Tall, and Deep configuration in sizes from 12" to 24" wide depending on the type. The innovative adjustable hardware is being very well received and the **VARILITE®** air-foam floatation cushion provides superior comfort. And, what you have come to expect from **VARILITE®**, it is built tough, designed to meet 14 different ISO/internal performance tests.



Icon™ Low Back top left is an ideal lightweight solution for users needing lower trunk support and the full adjustment capability of a larger style of back. The shell curves around the sides of the body for mild lateral support, while the accompanying enhanced rollover cushion protects the user and provides maximum comfort.



Icon™ Mid Back bottom left, supports the user to just below the scapula so the back does not interfere with arm movement during propelling or other activities. The **Icon™** Mid Back shell provides mild lateral support. Secondary supports attach easily if more aggressive support is required. The back features an enhanced rollover cushion to protect the user and provides maximum comfort.

Icon™ Deep Back top right, is an ideal lightweight solution for users needing Deeper trunk support and the full adjustment capability of a larger style of back. The upper body is unimpeded, which allows full range of motion in the upper body and trunk and the shell curves around the sides of the body for lateral support, while the accompanying enhanced rollover cushion protects the user and provides maximum comfort



Icon™ Tall Back bottom right supports the back to the top of the shoulders, including the scapula, which is ideal for users with decreased trunk control. The curved shell provides moderate back support. Lateral supports can be easily mounted using existing vertical shell slots. Headrests can be installed onto the aluminum shell for more positioning options.

VARILITE® products excel at pressure distribution, postural support, vibration reduction, light weight, and low maintenance!

Tsunami ADP

Ki Mobility's new Type 4 Ultra Light Rigid has been assigned ADP numbers for both the Aluminum Heat Treated after welding and Titanium models:

TA – Aluminum

TT - Titanium

WMA4RZ010



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Ki Mobility Tsunami – ADP

	Tsunami AL	Tsunami Ti
Transport Weight*	11.2 lbs.	10.8 lbs.
Standard Weight **	18.8 lbs.	18.5 lbs.
Seat Width	10"-20"	14"-20"
Seat Depth	10"-20"	14"-20"
Front Seat Height	12"-23.5"	14"-23.5"
Rear Seat Height	11.5"-21"	11.5"-21"
Camber	0°, 2°, 4°, 6°, 8°	0°, 2°, 4°, 6°, 8°
Tubing Size	1-3/8"	1-1/8"
Weight Capacity	250 lbs.	250 lbs.

* Without standard wheels **Delivery Time is three weeks!**

www.Kimobility.ca

** 3 pounds less with Ki Mobility's new super light wheel package

Ultra light Weight in AL 6061 Heat Treated after Welding or Titanium

20% Stiffer Ride in Both TA and TT Models with Better Handling and Response

Simulates the Look and Feel of a Custom Build

Fully Adjustable Seat Depth for Growth or Rigid Back Installations

Infinite Caster Adjustability to Always Run True

Tight, Standard, or Custom Frame Bends

Easy COG Adjustment

Easy Height Adjustability

Full List of Options Interchangeable with other Ki Mobility Products

Positive Lock Fold Down Back Mechanism with Angle Adjustability

T6061 MYS of 38,000 PSI with 1 3/8" OD and Wall Thickness of .078"

Ti 3A-2.5V MYS of 105,000 PSI with 1 1/8" OD and Wall Thickness of .062"

The shear strength analysis of the Ti tube compared to the aluminum tube shows the Ti material can withstand 250% more load before yielding **MYS = Minimum Yield Strength**

At Ki Mobility, if you do not see it on the Order Form, ask and it will happen!

Mike Fricker

We welcomed Mike Fricker on board with us in March 01, 2007. He had eighteen years experience in the Home Medical Equipment installation, delivery, sales, management, and manufacturing field, at that time and has been a pleasure to work with at trade shows and in-services. Mike has picked up the Ormesa line of products, Essential Rehab, Innovators, Daher Manufacturing, and Magic Mobility with the ability to also represent other products within the territory. These lines keep him busy in Ontario.

We are looking for a territorial focus in order to help meet the marketing and promotional requirements of the product lines we work with; we also require the kind of expertise Mike brings to the table in our Outlet Store currently located in Ottawa, ON. We will be working to fill those positions over the course of the next few weeks. We wish Mike all the best in his endeavors and hope the future will see our paths cross again and work together.

Bits and Bytes

- International Seating Symposium March 10-13, 2010 in Vancouver, BC;
- Advanced Mobility Education Day March 23rd, 2010 in Vancouver, BC;
- CWBL QC/Ottawa Conference Playoffs March 20-21, 2010.

BESPOKE PLUS helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Rogue, Frog Legs, Schwalbe, Sun, MBL and other great products.

If what we do is not up to the standard you expect, please give us a call, or if you have something that you think we should be expounding on in this forum, please contact the editor, Reg McClellan.