



February 2010

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Tsunami ADP

Ki Mobility's new Type 4 Ultra Light Rigid has been assigned ADP numbers for both the Aluminum Heat Treated after welding and Titanium models:

TA – Aluminum

TT - Titanium

WMA4RZ010



BESPOKE PLUS

"If your work speaks for itself, don't interrupt!"

SHOPPERS
HomeHealthCare

SHHC Lunch and Learn

We take this opportunity to thank Brad, Shannon, and their co-workers at Shoppers Home Health Care for inviting us to join you for a special in-service training session on Seating and Positioning, where we will feature hands-on presentations and demonstrations of **VARILITE®** Seating Systems including the all new **ICON™** Backs and the recently ADP added Ki Mobility Tsunami. The Lunch and Learn February 25th takes place at the Caboto Club 2175 Parent Avenue, Windsor, ON from 10 AM – 2:00 PM.

49 Bespoke Inc.

RGK Wheelchairs, Inc., was officially renamed 49 Bespoke Inc., in September 2009. This took place as a result of growth in the scope of the legal entity originally formed to bring RGK Wheelchairs to North America. After a decade of marketing and promoting RGK Wheelchairs and strengthening relationships with **VARILITE®**, **Ki Mobility**, **Kenda**, and other manufacturers, Russel Simms and Greg Eden sold their shares in the company to Reg McClellan. Although the logos for those companies have always been front row and center, it has been a goal to come up with a name for the importer of these fine products to have a generic name.

We chose to use the numbers 4 and 9 with the English term for custom made "Bespoke" and to add the legal incorporated requirement. The significance of the 4 and 9 relate to Reg McClellan's privilege to have worn the number 4 for over 20 years on the men's national wheelchair basketball team and an honor that his partner shares having wore the number 9 on the women's national team for 20 plus years. You will gradually see imagery change, but it will be business as usual in the marketing and promotion of all the products you have come to expect from us!



KENDA



Ki Mobility Tsunami Stats

	Tsunami AL	Tsunami Ti
Transport Weight*	11.2 lbs.	10.8 lbs.
Standard Weight	18.8 lbs.	18.5 lbs.
Seat Width	14"-20"	14"-20"
Seat Depth	14"-22"	14"-22"
Front Seat Height	14"-23.5"	14"-23.5"
Rear Seat Height	12.5"-21"	12.5"-21"
Camber	0°, 2°, 4°, 6°, 8°	0°, 2°, 4°, 6°, 8°
Tubing Size	1-3/8"	1-1/8"
Weight Capacity	250 lbs.	250 lbs.
* without wheels		

Delivery Time is three weeks! www.Kimobility.ca

ICON is Here!

We have the first samples of the latest offering from VARILITE® ... the ICON™ Back System. See it at ISS in BC next month and our upcoming feature next issue.



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VARILITE® ICON

Built with everyone in mind, the user, care giver, clinician and technician, the Icon™ Back System will be available in March 2010. It will provide the best solution for those who demand fast installation, adjustment versatility, and simple operation. The Icon Back will be offered in a variety of back types and sizes, all with innovative adjustable hardware plus a **VARILITE®** air-foam floatation cushion for superior comfort. In addition, it is designed to meet 14 different ISO/internal performance tests. Here is a sneak peak!



KENDA Winter Tires, New Tubes



Whether it is 20" (406, 451), 22" (489, 490, 501), 24"(507, 540, 547), 25" (559), 26"(571, 590), or 27" (622) Kenda has a number of tires styles to choose from (K161 to the left, K192 right) and now they have introduced a new heavy duty tube.



VARILITE® Technology

VARILITE® cushions come in widths from 12 to 24 inches and tested to 750 pounds in the largest sizes. **VARILITE® Products "Air-Foam Floatation Technology"** works by combining the best characteristics of air and foam!

AIR:

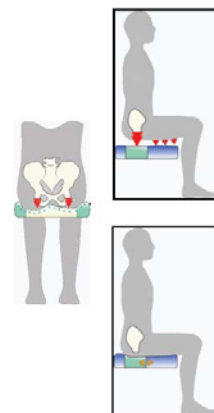
- Fluid & displaces under load
- Provides pressure relief

FOAM:

- Acts like a spring; compresses under load
- Provides support & conformation

Air-Foam Floatation – Key is immersion.

- The valve releases air to immerse the user in the foam
- Each cell of the open-cell foam provides support and distributes the pressure
- Increased immersion provides increased load distribution and greater stability
- Optimal pressure distribution is achieved over the largest possible area



A VARILITE® cushion is dynamically supportive:

The combination of soft foam under the pelvis and firmer foam under the thighs creates continually adjusting forces that evens out the interface pressures. We excel in 1. Pressure distribution, 2. Postural support 3. Vibration reduction, 4. Light weight, 5. Low maintenance.

Bits and Bytes

- SHHC Windsor Lunch and Learn Seating Symposium Cabot Club Windsor, ON February 25;
- International Seating Symposium March 10-13, 2010 in Vancouver, BC.

BESPOKE PLUS helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Rogue, Frog Legs, Schwalbe, Sun, MBL and other great products.

If what we do is not up to the standard you expect, please give us a call, or if you have something that you think we should be expounding on in this forum, please contact the editor, Reg McClellan.