

RGK manufacture BESPOKE (custom made) wheelchairs for daily use and active living customers. Made to measure products with RGK's industry leading ERGO Seating ensures the ultimate in postural support and performance!

Hi-Lite



Max Lite



Octane



Interceptor Extreme



People In Motion 2008

This issue of Bespoke Plus will be a hand out at the 19th Annual People in Motion show featuring 63,000 square feet of exhibits and services designed to enhance the lifestyles of people with a disability.

We are pleased to be at this event once again, supporting the dealer network, showing our products, discussing new product enhancements, while catching up with end users in the area.



Come on by, say hello and check out the new **Ki Mobility** line of folding ultra-light weight wheelchairs manufactured with the performance of rigid chairs, see the latest **Kenda** tire styles, check out the new **Spinergy Flex Rims**, sit down on one of our **VARILITE®** cushions, or just stop by to talk Bespoke development!

Ki Mobility Ontario ADP Approved

RGK Wheelchairs, Inc., distributes **RGK** Products in North America, **VARILITE®** Seating Systems in Canada, **KENDA** Tires and Tubes, and introduced **Ki Mobility** Products to the Canadian population some eight months ago.



Doug Munsey and Murray Slagerman founded Ki Mobility in 2004. Doug spent five years as a rehab supplier, and then 16 years with Quickie and Sunrise Medical in various capacities: sales rep, product manager, director of quality, director of marketing, director of product development, and vice president of marketing. Murray, Canadian connection, spent six years at Otto Bock, both as a sales and design engineer, before moving to Quickie where

he spent seven years. During those years, he held positions as a design engineer, engineering manager and manager of advanced development.



For the record, the device codes are as follows:

Ki Mobility Catalyst 4, 4C ADP device code is WMA2KI010

Ki Mobility Catalyst 5, 5Ti device code is WMA3KI010

Ki Mobility Catalyst 5Vx device code is WMA3KI015

"Ki," pronounced "key," is the Greek word meaning "to set in motion." **Ki Mobility** is dedicated to developing innovative products that provide optimal performance for the end user.

Ki Mobility has optional Spinergy wheels and a number of the offerings from Kenda rubber!



Quattro



Performance



Interceptor



Grand Slam



VARILITE® Technology

One of the most popular questions we get at the Outlet Store when it comes to **VARILITE® Products** is **"Air-Foam Floatation Technology"** ... How does it work? *"By combining the best characteristics of air and foam!"* What sizes do they come in and what is the weight capacity? *"See the chart to the left."* The www.varilite.com site does a great job of answering these and other frequently asked questions:

Size	Capacity
12x8	250
12x12	300
12x14	325
14x14	400
14x16	450
16x16	500
16x18	575
17x17	575
18x16	575
16x20	650
18x18	650
20x16	650
18x20	725
20x18	725
20x20	750
22x18	750
22x20	750
24x18	750
24x20	750

AIR:

- Fluid & displaces under load
- Provides pressure relief

FOAM:

- Acts like a spring; compresses under load
- Provides support & conformation

Air-Foam Floatation – Key is immersion.

- The valve releases air to immerse the user in the foam
- Each cell of the open-cell foam provides

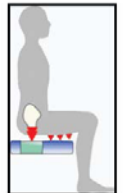
support and distributes the pressure

- Increased immersion provides increased load distribution and greater stability
- Optimal pressure distribution is achieved over the largest possible area

A VARILITE® cushion is dynamically supportive:

The combination of soft foam under the pelvis and firmer foam under the thighs creates continually adjusting forces that evens out the interface pressures.

What's needed from a wheelchair cushion? 1. Pressure distribution, 2. Postural support 3. Vibration reduction, 4. Light weight, 5. Low maintenance. **VARILITE®** cushions excel in all of these areas. The combination of soft foam (green) under the pelvis and firmer foam (blue) under the thighs creates continually adjusting forces (orange arrows) that evens out the interface pressures (red arrows). Air in a **VARILITE®** cushion supports the load, while foam keeps the air where it's needed and preserves the cushion shape.



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Bits and Bytes

- People in Motion Show in Toronto at Exhibition Place June 6th and 7th;
- RESNA Annual Conference June 26th – 30th in Arlington, VA;
- Paralympic Games September 6th – 17th Beijing, China;
- Rehab Equipment Expo September 9th in Vancouver;
- Canadian Seating & Mobility Conference September 24th – 26th in Toronto;
- Shoppers Innovations Conference/Trade Show November 17th, 18th in Toronto;
- Shoppers Innovations Conference/Trade Show December 9th in Calgary!

BESPOKE PLUS helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Rogue, Frog Legs, Schwalbe, KIK, Sun, MBL and other great products.

If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.