



# BESPOKE PLUS

"Happy Holidays and Seasons Greetings to All!"

December 2007

Volume 5, Number 62



*Nous vous souhaitons un joyeux temps des fêtes et une heureuse année!*

*Wishing you and yours the very best of the holiday season and a happy new year!*

#### Holiday Closures:

RGK UK closed  
December 21 –  
January 2

Varillite closed  
December 24 &  
25 and January 1

Ki Mobility Closed  
December 24 &  
25 and January 1

Kenda Closed  
December 25 and  
January 1

Our Factory  
Outlet will be  
closed on  
December 25, 26,  
and January 1

## Happy Holidays

We take this opportunity to wish everyone a happy holiday season and with you, look forward to a Happy New Year!

Along with holiday wishes, we send a special thank you to all we have worked with in 2007 and at the risk of missing a whole bunch of folks, thank you Russel, Greg, Sean, Hayley, Chris, Nick, Paula, Jennifer, and Paul at **RGK Wheelchairs, Ltd.**, Randy, Sandy, Karyn, Kevin, Ray, Susan, Sherri, Tami, Phil, Paul, Dan, and Curtis at **VARILITE®**, Charles, Jimmy, Jay, Stacey, Mable, and Pia at **KENDA**, Doug, Leisa, and Murray at **Ki Mobility**, Henry and Ryan at **Spinergy**, Robert and Glen at **Glance**, Celeste and Klaus at **Schwalbe**, to name a few.

It is a pleasure to continue working with my big sister Mable and her husband Lloyd, Frank, Mike, Alan, Diana, Jane, Nancy, Roger, Tuan, Mary, Karen, and Jean Marc.

## RGK W/C's, Inc.

The holiday season usually provides us with the opportunity to upgrade some of our hardware and software, catch up on projects, clean up the shop, alter and adjust shelving and product placement, and take the opportunity to say thanks to all those that make it possible to provide you with service. This year is no different in that regard as we are installing some new metal working equipment, software, and a multi-function machine to put out more dealer specific full color print material.

If this ever becomes work we will move on to something else, but it is exciting stuff to us here and we look forward to the many new developments that we have with the company. Negotiations with Russel Simms and Greg Eden have come full circle and a share purchase agreement is being constructed. Upon completion of the legalities, this North American company will be doing "one off productions" under a separate branding initiative, specialty construction, sport products, R & D, metal work warranty repairs, North American distribution of RGK Wheelchairs, Canadian distribution of Varillite® seating and positioning systems, Ki Mobility, and Kenda products, and we will continue to source all products that fit into the stronger, lighter, faster mould.

**Thank you for your support!**





#### Our Contact Info:

**RGK Wheelchairs, Inc.**  
4, 505 Industrial Ave.  
Ottawa, ON K1G 0Z1  
Canada

T: (613) 731-4499  
T: (866) 827-4548  
F: (613) 731-7745  
F: (877) 731-7745

#### After Hours:

T: (613) 841-1824  
F: (613) 841-5151

#### E-mail:

[Info@4RGK.com](mailto:Info@4RGK.com)  
[Info@Varilite.ca](mailto:Info@Varilite.ca)

#### Web Site:

[www.4RGK.com](http://www.4RGK.com)  
[www.Varilite.ca](http://www.Varilite.ca)  
[www.Varilite.com](http://www.Varilite.com)  
[www.RGKLife.com](http://www.RGKLife.com)  
[www.Kimobility.ca](http://www.Kimobility.ca)  
[www.Kimobility.com](http://www.Kimobility.com)

## Ki Mobility

Thank you for the calls on the new Ki Mobility line of folding frame, rigid ride chairs. For Ontario residents the ADP process is nearing completion with a meeting at the Ottawa testing facility January 18<sup>th</sup>. Our forms and brochures are on the web site. We were not able to continue with the RAMQ process in Quebec at this time as the elevating leg rest in development is mandatory in that province. We are awaiting the process for product approval in Alberta and the product is good to go in the rest of Canada!

## eBack™ and Reflex™



We have a full stock of the new **eBack™** in all sizes as well as the complete range of sizing in **VARILITE's®** latest cushion offering, the **Reflex™**. They have great price points and next day delivery in central Canada and 2 – 4 days anywhere else unless air freight overnight is required. If you would like more information or to plan an in service in



Quebec or the Atlantic Region, email [Frank@varilite.ca](mailto:Frank@varilite.ca), Ontario [Mike@varilite.ca](mailto:Mike@varilite.ca), Alberta and BC [Mable@varilite.ca](mailto:Mable@varilite.ca), and for all other inquiries, contact [Chantal@varilite.ca](mailto:Chantal@varilite.ca) or call our Factory Outlet toll free 866-827-4548 or fax 877-731-7745. Naturally, we have all other **Varilite®** product (**Evolution™** Series of backs, cushions, and accessories, including the **Stratus™**, **Zoid™**, **Solo™**, **Meridian™**, **Wave's™**, **ProForm NX™**, **Talon™** in stock and ready to go!

## Spinergy Flex Rims

Spinergy, Inc. launched the revolutionary "**FlexRim**" Spinergy wheel which is a combination of the current Spinergy Light Extreme ("LX") wheel and a new high performance ergonomic hand rim called the **FlexRim**. The **FlexRim** consists of a durable high friction rubber surface that spans the gap between the aluminum push rim and the wheel rim, allowing the hand rim to flex inward when the user needs to get through a narrow space. The **FlexRim** is integrated into the LX wheels, and therefore must be purchased as a complete wheel set. We now have a complete stock of black **FlexRim's** in stock! Check out [www.flexrim.com](http://www.flexrim.com) & [www.max-mobility.com](http://www.max-mobility.com) for a unique on-line experience.



## Kenda – Get a Grip

I used to tell people that it was not that important to have treaded tires; as long as most of the weight is on the rear wheels you would not have a problem. What a difference a good pair of treaded tires makes this winter in Ottawa!



## Bits and Bytes

- Happy Holidays to all!

**BESPOKE PLUS** helps to market and promote **RGK Wheelchairs**, **VARILITE®** Seating and Positioning Systems, **KENDA**, and **Ki Mobility** products, along with Spinergy, Glance, Rogue, Frog Legs, Schwalbe, KIK, Sun, MBL and other products; back issues on [www.4RGK.com](http://www.4RGK.com).

**If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.**