



*Nous vous
souhaitons un
joyeux temps des
fêtes et une
heureuse année!*



*Wishing you and
yours the very
best of the
holiday season
and a happy new
year!*



Chantal Benoit #9

Reg McClellan #4

Happy Holidays/New Year

Every year at this time we talk in terms of a positive year gone by and more growth and development. This year is certainly no exception with the advent of production of the first North American units; albeit with the identification of capacity and time line issues! This has been a long time coming and needs refinement; maybe even other partnerships, but RGK Wheelchairs have been built here and we do have more help on board to meet the needs with *Varilite®* products, and Chantal and I still love what we do on a day to day basis!

We look forward to enjoying the holiday season (complete with a turkey similar to the one we showed you in 2003 to the right) and extend to you and yours the very best of the holiday season and a happy new year!



A chaque année, à cette même période, nous soulignons cette belle année qui vient de passer en terme de croissance et de développement. Cette année ne fait pas exception surtout avec le début de production des premières unités en Amérique du nord; et ce malgré le bas niveau de capacité et de temps que nous avons du faire face! Ceci s'est averé être un long processus ayant besoin certes d'amélioration; peut-être même d'autres partenariats, mais RGK Wheelchairs, Inc a produit ici avec l'aide additionnel de nos actifs que sont les produits *Varilite®* afin de répondre aux besoins, et Chantal et moi aimons toujours ce que nous faisons sur une base quotidienne!

Nous avons hâtes à la saison des fêtes (incomplète sans cette dinde, a droite, semblable à celle que nous vous avons montré en 2003) et vous souhaitons à vous et vos proches une heureuse année!

Thanks for the Help

As we mentioned last month, we are feeling a little less behind the eight ball now as we welcomed **Frank Agozzino** (Quebec/Atlantic), **Mark Adeney** (South West Ontario), and **Bill Adamthwaite** (North East Ontario/Atlantic) on board to assist in marketing *Varilite®* products. We thank the following people for their help over the last year and look forwarding to continuing our relationship: Kevin Blair, Mable/Lloyd Haase, Paul/Corey/Brad Herewyer, Nancy Johnson, Christian LaSerra, Alan Murphy, Sean Murphy, Roger Ouesely, Brenda Pastorek, Brandi Pinder, and all the folks at RGK, *Varilite®*, Kenda, Spinergy, and Camalor.



Mega Pro Medical - Frank Agozzino

Frank has worked in sales and marketing for the last 25 years. For the last 16 years he has been dedicated to representing products in the durable medical equipment field and has had the pleasure of visiting dealers and institutions in the Atlantic Region and primarily Quebec. He has taken a keen interest in seating and mobility, working through his company Mega Pro Medical with



The RGK factory will be closed on December 23rd and will reopen on January 3rd as will our offices. *Varilite®* will be closed on December 23rd, 26th, and January 2nd, 2006!

Aries Medical Sales Inc. also works with Innovators Inc., Rx Rocker, Rotec International, Daher Manufacturing Inc. and Down Under Wool.

Our Contact Info:
RGK Wheelchairs, Inc.
1932 Danniston Cr
Orleans, ON K1E 3R6
Canada

Phone:
(613) 841-1824
(866) 827-4548
Fax:
(613) 841-5151

E-mail:
Info@4RGK.com
Info@Varilite.ca
Web Site:
www.4RGK.com
www.Varilite.ca
www.Varilite.com
www.RGKLife.com

many industry leaders promoting products that enhance the quality of life for people with a disability. He has been involved organizationally in countless seminars, conferences, and in-services. We are excited to have the opportunity to work with Frank and look forward to a long friendship and business relationship with the big guy! Mega Pro Medical produces some product and has a relationship with MovingPeople.net.

Aries Medical Sales, Inc. - Bill Adamthwaite and Mark Adeney

RGK Wheelchairs, Inc., was pleased to announce in October that once again Aries Medical Sales Inc. will be on board as Ontario representatives for the *Varilite®* line of wheelchair seating and positioning products.

Aries was founded in 1996 by the late Joy Yates-Adamthwaite who had spent 10 years in the industry with Canadian Wheelchair and Invacare Canada. Now, Bill Adamthwaite (Joy's husband) has added Mark Adeney to take over the Central and Southwest Ontario territories. Bill is confident that with Mark on board Aries will continue to provide the same level of service as in the past.

Today, Aries Medical Sales Inc. continues to be dedicated to increasing the sales of medical rehabilitation products for small to middle sized manufacturers to a select group of home healthcare dealers. Bill and Mark work with dealer representatives and prescribing authorities in facilities and the community. They do in-service workshops and participate in other educational activities showing their specialization in seating and positioning.

Bill Adamthwaite is the owner of Aries Medical Sales Inc. Bill joined Aries in 1999 to assist Joy. He had spent the previous ten years as a high school teacher in suburban Toronto teaching Biology and Management Studies. Prior to that he had fifteen years of sales and sales management experience in educational publishing, packaging, and office products. He took over complete operations of the business in 2003 when Joy passed away.

Mark Adeney joined Aries in June 2004 following a ten-year career in the health care industry. Mark Adeney has a liberal arts degree from Queen's University and certification in Physiotherapy from Humber College in Toronto. He has clinical experience in Physiotherapy followed by six years of sales experience as a specialized mobility representative for a local home healthcare dealer and a manufacturer's representative for a manufacturer of mobility aids.

Bits and Bytes

- Congratulations to the #1 Canada (Men) and USA (Women) in IWBF;
- Our hearts and prayers are with Glen Waddell's family and friends;
- Our hearts and prayers are with Frank Vlasic's family – Spitfire # 94;
- Have a Happy, Healthy, Holiday Season!

See Bespoke Plus @ 4RGK.com

BESPOKE PLUS helps market and promotes **RGK Wheelchairs**, **VARILITE®™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.** Back issues on www.4RGK.com.

If you have something that you think we should be expounding on, please contact the editor, Reg McClellan.