



BESPOKE PLUS

"Pushing to be Better, Faster, and Stronger"

November 2005

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In 2002, RGK Wheelchairs, Inc., was incorporated to promote RGK products in North America.

In 2003 Varilite® named RGK their Canadian distributor.

In 2004 KENDA tires and tubes were added to the distribution mix; customers now receive various colored Spinergy wheels complete with matching colored non-marking tires.

In 2005 RGK started manufacturing products in North America!



Shoppers Show in Calgary

The Health Care Innovations Conference and Trade Show hosted by Shoppers Home Health Care is on November 8th, 2005 at the Telus Convention Centre in Calgary, Alberta. We look forward to welcoming folks at booth #410 (rumour has it we might even have a few work out shirts for those able to give us the meaning of **BESPOKE**, the weight capacity of a 24 X 20 **Evolution™** cushion, or where the next Paralympic Games will be held) and taking in the keynote address by Alvin Law, the Closing by Muriel Roggensack and all the concurrent sessions in between with Linda Norton, Ron Wickman, Kevin Bennett, Luchie Swinton, Jo-Anne Chisolm, Kate Thomson, Heather Orsted, and Bethany Hutchinson.



VARILITE® Evolution™ Wave™

The Evolution™ Wave™ and Evolution™ Wave™ Bariatric is an ideal solution for people with high risk of tissue breakdown. This new product incorporates the Evolution™ and Evolution PSV™ adjustable air-foam floatation skin protection cushions with a family of three solid positioning bases. All three Evolution™ Wave™ bases are manufactured with closed-cell foam which will not absorb fluid and they are resistant to bacteria.



CPW (Contoured Positioning Wedge) - Lateral thigh supports position the lower extremities and prevent unwanted abduction of the thighs. Medial thigh support provides the correct amount of abduction to prevent unwanted adduction of the thighs. The wave CPW increase the weight bearing load on the back of the thighs and decreases the load on the buttocks, without changing the seat-to-back angle.

LPB (Lateral Positioning Base) - Lateral pelvic supports located posterior to the greater trochanters provide lateral stability that maintains the pelvis in the center of the seat. Lateral thigh supports position the lower extremities and prevent unwanted abduction of the thighs. The Wave LPB provides a firm foundation for postural stability and discourages chair upholstery from slinging.



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Spinergy introduced a new PBO wheel at Medtrade with 12 Spox for daily use and 18 Spox for sport and active living!



Sorano wheels by Stryker were developed to be narrower, lighter, stronger, and to have a great selection of tires, including Kenda of course! Info at: strykersorano.com

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New Selection Guides

Jennifer Giblin, Varilite® Brand Associate has completed the new back and seat selection guides and they are now available on-line at www.varilite.ca. In addition, the new Evolution Wave™ brochure is available along with the new price lists and coding.



KENDA Tires & Tubes

How many people ask what the wall thickness is of the tube



they are using? Not many, but thanks for the call from Brent at MEDiChair in Toronto for following up with just that question when an individual he is working with wanted thicker tubes. Kenda makes tubes that have a wall thickness of 0.45 mm, 0.60 mm ultra lite, 0.73 mm super lite, **0.87 mm standard**, 1.20 mm HD/Extreme, 2.25 mm HD/Downhill/BMX, and 4.3 mm Thorn Resistant. We carry the super lite, standard, and thorn resistant, but would have to bring the others in; a word of note is that the thicker tubes are limited to certain sizes noted on the following web site: www.kendausa.com. (New! A 15 degree camber tire in all colors!)

RGK Manufacturing

We have worked on our first 50 units here in North America and have been able to analyze the numbers. The production costs have been higher than if they were made in the UK factory, we have not been able to produce the units in the 5-10 week time period, and we have not been able to increase capacity to meet the current needs. We have therefore chosen to redirect as many builds as possible to the UK factory while we investigate bringing all the production in house. We appreciate the patience and consideration shown by our customers whose orders are overdue and we thank Camalor for taking on such a bold initiative in the first place!

Bits and Bytes

- RGK Measuring Guide Update at www.4RGK.com French/Eng;
- In Ontario, ADP device Code numbers have been provided for the Evolution™ Wave™ (**SESVP0351**) and Bariatric (**SESVP0402**); Alberta only lists the Evolution PSV™ through their AADL program;
- New Pricing available on-line for RGK and Varilite® products;
- Shoppers Home Health Care Show November 8 in Calgary;
- Shoppers Home Health Care Show November 21/22 in Toronto;
- Therapy First November 28/29 in Winnipeg.

See Bespoke Plus @ 4RGK.com

BESPOKE PLUS helps market and promotes **RGK Wheelchairs**, **VARILITE™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.**

If you have something that you think we should be expounding on, please contact us at your convenience in the manner of your choice.