



# BESPOKE PLUS

*"Pushing to be Better, Faster, and Stronger"*

February 2005

Volume 3, Number 18

## Building in North America

The Camalor facility is 100,000 square feet located in what has been known as the Black and Decker building in Brockville, ON.



*This is the signage on the buildings in the county of Stormont, Dundas, and Glengarry which were purchased by FWSI, the private company that initially brought RGK Wheelchairs into North America.*



The jigs are great, but the crew is a motley looking group! From Left to right we see Marc Fortin, Senior Engineer at Camalor Mfg., Inc., along with co-workers, Steve Covey, and Leonard Zwartz. Reg McClellan, President and CEO of RGK Wheelchairs, Inc. is sitting and hanging onto the first frame made at the Brockville factory. The plan is to build Hi-Lites, Maxima's, and Quattro's out of this facility. "We are really looking forward to the successful completion of this stage of our business plan to be one step closer to building whatever is required here in North America," said Reg McClellan.



Final assembly will occur in the Ottawa facility for the time being, but a commercial property recently purchased is undergoing an assessment of readiness to determine what will be involved in turning it into the space needed for this enterprise.

This commercial property is in the county of Stormont, Dundas, and Glengarry (in between the municipalities of Winchester and Chesterville in Ontario which is within 30 minutes south of Ottawa and north east of Brockville) and is believed to be an ideal location for the RGK Wheelchairs, Inc., center of excellence talked about in the past couple of years.

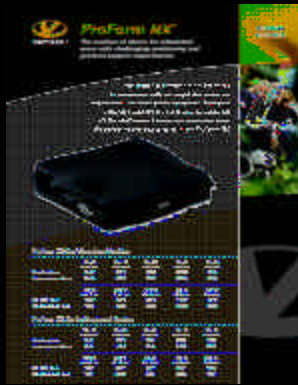
## New Price Lists In January 2005

Our **VARILITE™** price lists were updated in January 2005. **VARILITE™** pricing adjustments reflect changes in the cushion market with very little impact on backs and secondary supports.

The **RGK Wheelchairs** price list is still being revised and will be out for April 1, 2005. This change will be the first since March 2003 and it will include both increases and reductions throughout the listing.

The price lists also include revamped dealer agreements and terms to reflect changes that have occurred since our inception. Price lists are available on-line at [www.4RGK.com](http://www.4RGK.com) under the download section.

## ProForm NX™ In Stock in Canada!



**NEW! The cost-effective customizable solution right out of the box for people with challenging positioning and postural support requirements!**

**Air Foam Flotation  
Modifiable Thigh Support  
Contoured Base  
Foam Wedge**



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## ProForm NX™ Now in Stock

The **ProForm NX™** closed-cell foam base does not absorb fluid and is resistant to bacteria. The base can be cut with a knife or blade to accommodate drop-base seats, leg-length discrepancies, and "hot spots." Laterals and a deep ischial pan provide maximum immersion and pressure distribution. Molded thigh troughs improve lower extremity positioning. Flex hinge lets the base flex when a modifiable wedge is placed underneath it. Designed for pelvic obliquities and other asymmetrical conditions, exclusive **Air-Foam Floatation** cushion contains two self-inflating, independently-adjustable chambers (patent pending). Adjustments are made using two-way air valves that release air to immerse the user in the foam. The foam contours to the user and the user's weight is distributed over the surface of the cushion. **ProForm NX™** is also available with a single chamber configuration.

Breathable, mesh-covered reticulated-foam blocks contour over the medial thigh separator and anterior laterals for added comfort and stability. Modifiable thigh Cushion is patterned in sections for easy modification to match changes made to the contoured base; non-absorbent and washable. The **ProForm NX™** is available with a mesh or incontinence cover with breathable four-way-stretch material. Reticulated foam inside promotes air exchange and improves pressure distribution. The underside is a rugged non-slip material with hook and loop for added security. A modifiable closed-cell foam wedge comes standard; it may be used to increase the weight-bearing load on the back of the thighs and decrease the load on the buttocks, without changing the seat-to-back angle. The 2 inch (5 cm) tapered wedge trims easily for custom fitting.

## 2005 Youth Exchange

The Active Living Alliance for Canadians with a Disability is pleased to invite 50 young people from across Canada to Ottawa for the experience of a lifetime. In partnership with premiere sponsor, Pfizer Canada Inc., the fifth annual Youth Exchange will be held in Ottawa at Carleton University from June 28<sup>th</sup> to July 3<sup>rd</sup>, 2005. Supported by the YMCA Youth Exchanges Canada program, this event is funded by the Department of Canadian Heritage. It is a celebration of the diversity of disability, Canadian culture, and exposes participants to a wide variety of active living opportunities. It is designed to inspire and enhance personal leadership qualities; we encourage young Canadians between the ages of 14 and 17 as of June 1, 2005, to sign up before March 15th, 2005. Click on [www.ala.ca](http://www.ala.ca) to get more information, send an email to Nadia Smith at [nadia@ala.ca](mailto:nadia@ala.ca) or call 1-800-771-0663.

## Bits and Bytes

- Spring Medtrade Las Vegas, NV., April 5-7, 2005.
- People in Motion Show Toronto, ON., June 3-4, 2005.
- RESNA Atlanta, GA., June 25-27, 2005.
- Spinergy Wheels highlighted in the Next Issue of **BESPOKE Plus**.

**BESPOKE PLUS** helps market and promotes **RGK Wheelchairs**, **VARILITE™** Seating and Positioning Systems, **KENDA** Tires, **SPINERGY** Wheels, and other products through the North American company called **RGK Wheelchairs, Inc.**

**If you have something that you think we should be expounding on, please contact us at your convenience in the manner of your choice.**