

Bespoke Plus

If Your Work Speaks For Itself, Don't Interrupt!



Happy Holidays



Further to social media notes and other communication, we are well into the holiday season and closed until January 05th. Naturally, if there are any emergencies we are reachable and will deal with issues as required.

The annual open house party was held on December 12th, and it was an all-day event which started at noon with what may be an annual thing with Sunrise as the first to arrive in numbers and wound down around 10:30 PM. Thank you to those that came out or sent their best wishes.

We look forward to 2026 to assist in the introduction of new products to the Canadian market such as Genny Zero, Kuschall, OMOBIC line, and a host of others to enhance the lives of people with a disability. Costing will undoubtedly play a role in what goes forward and that is shown by products like Matia Mobility's Tek RMD which is fundable by more



agencies in North America and around the world but the jump in pricing to \$29,998.00 USD for the base product that could escalate to north of \$40,000.00 USD is hard for consumers. Whereas the XY-Droid is available in Canada for \$15,999.00 CDN.

We look forward to all the challenges and wish everyone a Happy Healthy New Year!

ISS Lived Experience



The upcoming International Seating Symposium (ISS) 2026 Virtual Professional Summit January 28th and February 25th

seem to have a "Lived Experience" theme!

In the 1980's functional classification in sport for athletes with a disability transitioned from the medical classification system. Some would say that this shift was driven by the need to reduce the complexity of events and ensure fair competition between athletes with different types of disabilities. But the reality to others was that the end user (the athlete) was tired of being talked down to and treated like a byproduct of someone else's world.

In the early 90's there was a move toward inclusion (including athletes with a disability into the sport system) with the view of providing equality to all athletes whether they were able bodied or athletes with a disability. The translation to some, is there was not enough money to go around and treating all members of society a little more equally became important.

Today, the theoretical experts in our industry are paying attention to the person using the product and listening. This is an overdue development in the industry and a welcomed one. Now all we have to do is tell the person using the product to speak up so they can be heard!

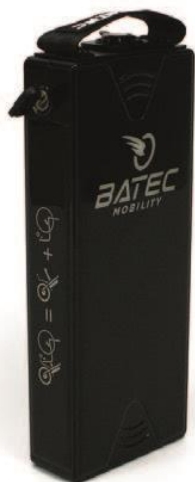
Registration is open at www.seatingsymposium.us and more information can be obtained by sending an email to iss_info@pitt.edu.

Eagle Bull Locks

Top Gear in Taiwan is doing a great job producing parts for the industry. Their Eagle Locks are being enjoyed by many and will soon be available to those that wish to have push locks.



Battery Management



We have done a number of articles in and around battery management, but the first one we should have done is do not open a lithium battery unless you are not concerned about the manufacturers warranty. In all cases, manufacturers explicitly indicate that the warranty will be voided if the battery has been opened, attempted to be repaired by anyone other than an authorized facility or technician. Opening the

battery exposes flammable components posing a safety risk and potential damage outside of the scope of a manufacturing defect.

If you experience a battery issue, address it through the company that you purchased it from and trust they will have a loaner or rental battery to keep you going while they address the warranty issue through the proper channels and obtain warranty information.

OMOBIC Cyclone 12



This OMOBIC branded MBL 12 spoke wheel has super potential for the industry with a double wall rim, classic black design, and with only 12 thicker gage spokes. If this wheel was a standard offering on any wheelchair spec sheet it would be a

hit! MBL have a plethora of wheels available for the industry, and we stock many of them for same day shipping complete with push rims, tires, tubes, etc.

USA Shipments

It has become time consuming and costly to ship goods into the USA, and like some other companies, we have adopted the EXW route: Ex Works where the seller makes the goods available at their premises, and the buyer is responsible for costs and risks involved in transporting the goods. This industry has FDA/Health Canada compliance issues, CUSMA tariff rules, ensure proper classification of goods, and the list goes on. The current political climate does not make life easier for the seller or the buyer, but as the saying goes in politics, you get what you pay for. For the end user buying product specialized services provided by FedEx Healthcare or Purolator make life a little easier and less stressful.

Dezziv Company



We have imported and distributed many products over the years and in a majority of the cases they have been products developed by and for people that needed the product and had the intestinal fortitude to bring it to market. We have yet to

stock this product, but it is another (by and for) initiative from the "Dezziv Company".



In 2014, Nejc's life (son) took a drastic turn, marked by a fall that left him with a spinal cord injury and the new reality of requiring a wheelchair full time. The family was/is totally invested in Nejc's life journey

and started a company to empower him and others by ensuring they have access to products and solutions that enhance their quality of life. Their mission is to innovate, design, and deliver assistive technologies that enable independence, freedom, and dignity for all. Dezziv have four different locks/brakes that they are marketing worldwide off [their website](#) and with distributors around the world. Check out the RELIEF Brake, TOP Brake, CLASSIC Brake and the information on the CUSTOM Brake.

Bits and Bytes

- 49 **49 Bespoke Xmas Holiday Dec 19/25 – Jan 5/26;**
- 49 Valentine Gala Feb 14, 2026, Royal York, TO, ON;
- 49 REE 2026 March 3, 2026, Richmond, BC;
- 49 Abilities March 27-29, 2026, Los Angeles, CA;
- 49 CSMC/MHMPA April 29-30, 2026, Moncton, NB;
- 49 Abilities May 1-3, 2026, New York, NY;
- 49 Abilities June 12-14, 2026, Chicago, IL;
- 49 Abilities July 31-August 2, 2026, Houston, TX;
- 49 IWWF World Champs Sep 9-19, 2026, Ottawa, ON;
- 49 Abilities September 11-13, 2026, Phoenix, AZ;
- 49 CSMC September 15-16, 2026, Toronto, ON;
- 49 Rehacare September 23-26, 2026, Dusseldorf, DE.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**