Bespoke Plus

If Your Work Speaks For Itself, Don't Interrupt!













CSMC by VGM 2025



The Canadian Seating & Mobility Conference (CSMC) is billed as the educational event premier for mobility, and seating, rehab technology professionals from across Canada. Held at the Delta Hotels by Marriott - Toronto Airport Conference Centre, CSMC offers educational and networking

opportunities that bring manufacturers, distributors, dealers, funders, prescribers, and those recognized as industry experts together so they can share and learn about the latest developments in the industry. Unfortunately, the person using the product is not invited.

There is no doubt that the industry was service, service, service years ago and that it is now more retail, retail, retail than it has ever been. So, restricting an educational event like CSMC to the movers and shakers who are most responsible for driving all sales likely makes economic sense.

We hope that those going to CSMC with their attendance privilege, continue their learning and skill development to take back to their area customers sharing new theory, product, and opportunity to enhance the lives of others.

Batec Air



We will have the new Batec Air along with the Mini 2 at CSMC with the view of having them become an Assistive Device Program (ADP) offering. That means the most wheelchair

tested front power add on product requires the approval of non-users to provide letters of support for it to be considered for testing by the government ran program. Regardless of the process, the end user is the winner these days with an abundance of new products coming into the industry seeking funding. Cheelcare's Companion, the first approved product on ADP in Ontario and throughout all of the provinces and states has a strong foothold on the 8" wheel market and will also be coming out with new initiatives in the small wheel market. Product funding will drive developments.

AMP - Method Mobility



The CSMC will be an opportunity for us to introduce AMP (Assisted Manual Power) to the industry. It was debuted at the International Seating Symposium (ISS) last March to rave reviews. The company, Method Mobility, promotes

"Power Where You Need It" when you are fatigued, or find the terrain challenging, easily add that extra boost of power! AMP makes it easy for your manual wheelchair to perform like a power chair – without the difficulties of transportation or space limitations! Roll on, roll off enjoying the use of a joystick (independent or caregiver) or hand rim input. Easy-to-use, intuitive controls., 8" Poly Drive Wheels, 4" Front and Rear Anti-Tip Wheels, Lightweight, easy-lift power module can be transported in a small vehicle trunk or hatch, Long-life, lightweight LiFePO4 batteries go as far as 11 miles and up to 4 mph on one charge, and works on rigid, folding or tilt model wheelchairs (with some limitation). Keep the lightweight benefits of your manual wheelchair and only add on power when and where you need it!

XY-Droid by Mobilist



We are supporters of standing equipment like EasyStand, Levo, SME, Tek RMD, and now another daily rehabilitation and mobility sit-to-stand product called the XY-Droid by Robooter through The Mobilist in Canada will be

our third new product at CSMC. They are billed as Canada's only standing wheelchair. The XZ-Droid can change from a sitting position to a standing position electronically and allow the user to then drive around.

Sit2Sit Kera Home Hoist



We also support Sit2Sit™ for individuals without standing strength, sitting balance, or holding ability during transfers. Users of the New Zealand product manufactured by HT Systems

are held firmly by the upper body making the Kera Home Hoist ideal for those requiring a care giver; it could be anyone, without a sling, easier dressing only once with better hygiene.

Disability Hall of Fame

The Canadian Foundation for Physical Disabled Persons (CFPDP) will be at the Royal York October 09, 2025, to induct three outstanding Canadians into their Canadian Disability Hall of Fame. Tom Chau, Builder, Kevin J. Collins, Achiever, and Ina Forrest, Athlete will receive the honours in this 32nd year for the award. Find more information on the <u>CFPDP web site</u>.

A Seat at the Table

Founded in 2019, the goal of A Seat at the Table is to see at least 1% of corporate directors in Canada identify with a disability. The CFPDP challenges Corporate Canada to offer a space at the boardroom table, for the first time, to persons with disabilities who already possess the required competence, professional credentials, and proven business acumen that a corporate board requires. The CFPDP can provide interested corporations with a list of qualified candidates to help bring about this pioneering change and inclusion at the board level of Corporate Canada. For more information, please contact aseatatthetable@cfpdp.com.

Loopwheels Update



We are in the process of updating our web site and note that the Loopwheels Classic are no longer manufactured. The Classics were rated for 7 Km/h whereas the new offerings are good to 25 Km/h and rated for individuals up to 120 KGs.

The 507 Extreme's are available in two different stiffnesses, while the 540 LTs are available in one stiffness ideally for folks from 40-60 KG's. The Urban are the most versatile being available in both 540 and 559 and soft, regular (50-100 KG), and stiff (100-120 KG). Check out their web site for a full offering, scientific validation, push rims, tires, and other accessories.

My Velochair

Like many of the products we work with, the Velochair was invented by Kenneth Simons, a person who wanted to use a product that would better meet his needs than



conventional wheelchair. The Velochair offers an innovative alternative to traditional manual or power wheelchairs. It can be used by 90% of current manual wheelchair users who have at least

10 pounds of force on one leg for propulsion. Steering is intuitive and can be done with either one or both arms. The <u>Velochair</u> folds easily for transport in a small SUV or on a commercial airplane. It is designed to meet your transportation needs safely, with less geared power effort, and always a lot of fun! It is not new for us at CSMC, but in our showroom!

Empowered Para



We are not the last ones to check out social media channels, but we have been enlightened by a number of

people that have the energy and enthuisasm to start a podcast or You Tube channel to share information that they have gleaned with their lived experience. One such person is Brittney who founded Empowered Para. Check out her channel where we talk about when doing a chair specification with someone.

Bits and Bytes

- Abilities September 5-7, 2025, Phoenix, AZ;
- GSMC September 9-10, 2025, Toronto, ON;
- Access Expo September 11, 2025, London, ON;
- C&R Expo China September 12-14, 2025, Beijing, CN;
- Rehacare Dusseldorf, DE September 17-20, 2025.
- SCI Peer Conference Sept 18, 2025, Calgary, AB;
- 🚇 CMEF September 26-29, 2025, Guangzhou, CN;
- CDHF October 09, 2025, Royal York Toronto, ON;
- Abilities October 17-19, 2025, Ft. Lauderdale, FL;
- OSOT Conference October 23-24, 2025, Toronto ON;
- 😼 🛮 Valentine Gala Feb 14, 2026, Royal York, Toronto ON;
- REE 2026 March 3, 2026, Richmond, BC.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. Comments are welcome.