



BESPOKEPLUS



"If your work speaks for itself don't interrupt"

REE - Update



We will see you in Richmond, BC to take part in another edition of the Rehab Equipment Expo (REE) to be held on March 5, 2024.

We will have the wholesale range of products from 49 Bespoke and Rehasense on display with Adi, Pal, and Reg available to answer any questions.

We are disappointed that the event is not open to end users of these products but pleased to talk to folks in and around the industry that rely on them for their livelihood.

Product Shows



We are committed to do our best to educate, enlighten, and encourage end users of products in this industry and to take ownership of the process of acquiring these products. We want to ensure that they feel

the specific product is designed to best meet their needs. In light of the fact that show, expositions, educational opportunities are not designed to meet their needs we will continue the discussions with industry folks to garner enough interest to start a show that will cater to all in this field but put the product user at the forefront of the program. Good thing we have everything online! End users of products, family members, manufacturers, distributors, dealers, funders, prescribers, PSW's, and all others will be invited to participate, and we may even garner enough attention to generate the funds needed to turn it into a party.

Every show in Canada is catering to the folks that make a living in the industry but don't invite the person to the dance that is using the product. What industry does this?

Permobil Foundation

Matt Edwards with Permobil in Canada passed on this news from "The Permobil Foundation" ... it has come to Canada this year! www.permobilfoundation.org

For many years, your purchases and donations have been contributing to a foundation that gives back to clients (friendly edit) customers in need. Anyone can access the funds for our core products (power, TiLite, Comfort, ROHO and SmartDrive). The aim is for us to give to as many people per month as we can and items do include features like, light kits, seat elevators, power chair parts (repairs), SmartDrive's etc. and the foundation reviews submissions monthly. Requirements in a nutshell are:

1. Items that customers have a (clinical) need for but can't afford.
2. Primary, secondary (say ODSP) funding denial and even insurance denial.
3. The website has a portal that you can use to log the request.
4. We do ask for some rationale as to why the customer needs the item/s and how it can benefit the customer.
5. Monthly submissions need to be in by the 20th of each month.

Softwheels Tech Fix



A no nonsense energetic end user of a pair of Softwheels with a broken hub knowing that parts are not available from the company that manufactured them found a local company to provide a fix for him. The new hub looks better than the original and has

strength to ensure this doesn't happen again.

If anyone needs these Damian Patten is your man to contact at dfbarnes.com.

Motion Rehab Shows



Motion Cares host education and networking events that aim to provide mobility and accessibility equipment suppliers the opportunity to display and share information about their product offering with local healthcare professionals and Motion employees.



We will participate with Rehasense at the following 2024 Event Schedule:

Lethbridge, AB Tuesday, April 16
 Calgary, AB Wednesday, April 17

Edmonton, AB Thursday, April 18
 Oshawa, ON Tuesday, May 7
 Ottawa, ON Thursday, June 6
 Thunder Bay, ON Wednesday, June 19
 Saskatoon, SK Tuesday, September 17
 Kelowna, BC Thursday, October 3
 Courtenay, BC Tuesday, October 8
 Victoria, BC Thursday, October 10
 London, ON Thursday, October 17
 Hamilton, ON Wednesday, November 6

The vendor booths are \$995 + provincial tax each and discounts are provided for multiple event bookings. For all the information on these events click [here](#).

New Batec S2, M2, E2, H2



We have just received another load of Batec units (Scramblers, Mini 2's, Electric/Rapid 2's, and Hybrid 2's. We are catching up on back orders and all should be out by the end of the week. Another container will not be on the water before the end of April, so please get your wish list in as it is first come first serve.

New PAWS

We have full stock of the PAWS units (12, 14, 16, 20-inch wheels 350-500 W engines) including the City, Cruiser, Tourer, and the previously debuted ECO Assist seen here.



Reach [Adi](#) for more information.

WHO Global Report

The World Health Organization (WHO) has been working for years to draw attention to the needs for the provision of assistive devices.

An active and concerned OT friend shared her thoughts on some of the issues and encouraged us to review some of the work of WHO.

That organization is committed to providing global reports and their recent one does not paint a great picture for people that use assistive devices. They state, "Recalling that a majority of those who need assistive technology do not have access to it, and that this has a significant impact on the education, livelihood, health and well-being of individuals, and on families, communities and societies, Member States adopted a resolution on Improving access to assistive technology during the 71st World Health Assembly in May 2018.

Check it out for yourself [Assistive technology \(who.int\)](#) and see their [Global report on assistive technology \(who.int\)](#).

Bits and Bytes

- 49 REE March 5, 2024, Richmond Olympic Oval, BC;
- 49 ISS Virtual Pro Summit March 6, 2024 [Register](#)
- 49 Abilities Expo March 15-17, 2024 Los Angeles, CA;
- 49 Medtrade Expo March 27-28, 2024 Dallas, TX;
- 49 CAOT Conference May 1-3, 2024, Halifax, NS;
- 49 Prairie Heart Show May 7, 2024 Regina, SK;
- 49 Prairie Heart Show May 9, 2024 Saskatoon, SK;
- 49 Brandon Mobility Show May, 2024 Brandon, MB;
- 49 Access Expo Ottawa June 27, 2024;
- 49 Access Expo Kingston July 11, 2024;
- 49 Access Expo Toronto July 24, 2024;
- 49 Access Expo Hamilton August 1, 2024;
- 49 Access Expo Peterborough August 20, 2024;
- 49 Rehacare Suzou Ctr., China, August 21-23, 2024;
- 49 Access Expo London August 29, 2024;
- 49 CSMC Toronto, ON September 10-11, 2024;
- 49 Rehacare Dusseldorf, DE September 25-28, 2024.

BESPOKE PLUS is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**