

# BESPOKEPLUS















"If your work speaks for itself don't interrupt"

### **Access Expo Toronto**

For 20 years, Spinal Cord Injury Ottawa (SCIO) has hosted Vehicle Modification Fairs across the province, showcasing all the newest available technology to help get you on the road again. This year they expanded the shows to include a broader range of products and services designed to improve accessibility in the disability community.

SCIO are having their third Access Expo Wednesday, August 23, 2023, in Toronto (the first was in Kingston Thursday July 20, 2023, and in Ottawa Thursday July 27, 2023) and we will be at it as we were at the other two.

Come and meet us to check out the offerings and test drive the latest power add on products. We will bring as much as we can for a two-hour show where you can touch and feel products. Again, that is Wednesday, August 23, 2023, from 6:00 – 8:00 pm at Lyndhurst Centre 520 Sutherland Dr, Toronto, ON M4G 3V9.

SCIO hope that folks will RSVP as they will have food at the event. Check out this link on their site to let them know you are going to be there.

For more information or to inquire about vendor opportunities contact Leandre Casselman at 1-877-422-1112 or leandre.casselman@sciontario.org

#### **Loopwheels Carbon**



We recently received the following notice: LOOPWHEELS CARBON IS DISCONTINUED with immediate effect. This simply means that the carbon look of the classic is no longer available as it confuses the branding for their products as all of the wheels are made of CARBON and other materials in a composite formulation.

Since the first Loopwheels for wheelchairs were launched in 2015, they introduced 4 models of Loopwheels:

- the original design with 6 springs, which we now call the Loopwheels Classic, in 540 and 559 sizes.
- Loopwheels Carbon was launched in 2017 and uses the same 6 spring design as the Classic, but with additional carbon in the springs.
- Loopwheels Urban since 2020, designed with 3 springs, in 540 and 559 sizes.
- Loopwheels Extreme since 2020, similar design as the Urban, but in 507 size to use with MTB tyres.

#### **RGK Club Sport**



From time-to-time competitors of products will indicate things that are not true. We had the issue when RGK started

building in titanium with competitors insisting they were not using titanium but rather a combination of other metals and that it probably came from Russia as if that was a derogatory thing.

Today, we have individuals claiming that the RGK Club Sport chair is not a legal product as per the IWBF rules as it relates to the H-Frame. False! The IWBF rules refer to the H-Frame or horizontal bar at the back of most chairs that needs to have padding on it to protect the knees of people that may run into the back of the chair. There is no rule that states that a bar is required, only that if it has one that padding is required.

The Club Sport product is still one of the best priced products on the market for basketball and tennis and has been designed to meet the needs of all classes in a manner that allows for production cost savings.

We are not aware of any of these products that went into service decades ago that are not being used today. The 4130 construction has withstood the test of time and is a cost effective way to get people started in the game and clubs to afford chairs in their programs.

The Club Sport provides competitive equipment for entry level through competitive participants.

#### **Pedaling Possibilities**



The TEAM is in Manitoba as we write this. The media attention has grown and Kevin, NikkiD, Candace, and the Team are doing a great job of staying on course on their

cross Canada trip designed to:

- 1. To promote activity-based therapy (ABT);
- 2. To promote accessibility for all;
- 3. To promote inclusivity in community;
- 4. To establish an accessible bike route in Canada;
- 5. To show anything is possible for all ability levels.

See <u>www.pedalingpossibilities.ca</u> and if you are as moved as we are to support a tremendous physical, mental, and financial event by a motivated group going across Canada, buy some apparel, donate to the organization, become a partner, or simply follow along and enjoy the ride!

## **Matia Mobility Tek RMD**



The origin of the Tek RMD started like a lot of products we carry. The founder, Necati Hacıkadiroğlu, inventor of the Tek RMD. Necati started his robotics

research in the Koc University Robotics Community. Since then, Necati has worked as an expert on a variety of robotic projects. Necati has over 10 years of experience in the robotics field and holds a number of patents.

Matia Mobility became involved in 2006 and after years of development, planning, and testing, the Tek RMD became their first product to hit the market. It debuted the Tek RMD in 2015, and with the buzz received from around the world, they took the Tek RMD to the global marketplace. The Tek RMD has a CE Mark and two 510(k) clearances and is now sold in 23 countries around the world. Their goal remains to improve the health, wellness, and sense of independence for as many people as we can reach.

#### **Price Increases**

We have absorbed a number of price increases with the Varilite line of products over the last several years. The latest increase has been incorporated into our online MSRP price list. This 7% increase is relatively insignificant to the end user of the product in comparison to the 20% plus ADP funding reduction Ontario residents were hit with in 2015 by the Liberal Government of the day which has never been corrected by their Conservative successors.

We have absorbed the Batec-Mobility price increase June 19<sup>th</sup> again, but this will be the last one for that product line. Batec has established their retail pricing for power add-ons and must be in the market area as the retail pricing for other products with competitive manufacturers is following along in and around the same area. Now that Batec-Mobility is owned by a larger company, manufacturing costs may come down and may translate into a more affordable product at the end of the day.

#### Vaughan Culture Days

We are participating in Vaughan Culture Days, a national celebration of arts, culture, and heritage. It will take place from September 22 to October 15, 2023. There will be a flag raising and day long event at City Hall September 23<sup>rd</sup> and we will host a "Give it a Go" session on September 27<sup>th</sup> from noon until 6:00 PM. There will be an opportunity to try out power add on equipment and enjoy a free BBQ. We will welcome the general public with a "Tansi Ekwa" and present a Vaughan welcome to all attendees.

#### Bits and Bytes

- Access Expo August 23, 2023, Toronto, ON;
- ← CSMC Sep 12-13, 2023Toronto, ON;
- Rehacare Sep 13-16, 2023, Dusseldorf, Germany;
- Birmingham Tennis September 14-17, Toronto, ON;
- © Culture Days September 27, 2023, at 49 Bespoke;
- Sure Grip Int Tennis October 7-10, Fredericton, NB;
- Tennis Nationals October 12-15, 2023, Bedford NS;
- © OSOT Conference London, ON Oct 27-28, 2023
- REE March 2024, Richmond Olympic Oval, BC.

**BESPOKE PLUS** is the newsletter of 49 Bespoke Inc., which markets products from around the world designed to better meet the needs of people with a disability.

We have grown up in sport, have a social service background, and have adopted an advocacy role in our business practice. **Comments are welcome.**